

From positions to needs

From positions to needs

- MWF need to take more care of the field stations they are allowed to use

From positions to needs

- MWF need to take more care of the field stations they are allowed to use
- NPCS need to monitor and repair the fences around the CMA's

From positions to needs

- MWF need to take more care of the field stations they are allowed to use
- NPCS need to monitor and repair the fences around the CMA's
- You need to stop killing cats

From positions to needs

- MWF need to take more care of the field stations they are allowed to use
- NPCS need to monitor and repair the fences around the CMA's
- You need to stop killing cats
- MWF Rodrigues need to communicate better with HQ

From positions to needs

- MWF need to take more care of the field stations they are allowed to use
- NPCS need to monitor and repair the fences around the CMA's
- You need to stop killing cats
- MWF Rodrigues need to communicate better with HQ

From positions to needs

- We need to present a professional image to all visitors to the field camps
- We need to prevent pigs etc. destroying the vegetation that is recovering inside the CMA's
- We need to maintain the highest welfare standards when killing cats
- We need to maintain good communication links between all our field sites

From positions to needs

- | | |
|-------------------------------------------------|-------------------------------------------|
| • <u>POSITION</u> | • <u>NEED</u> |
| • <i>WHAT?</i> | • <i>WHY?</i> |
| • ONE SOLUTION
• (win/lose) | • MULTIPLE SOLUTIONS
• (win/win) |
| • FOCUSES ON OTHER | • FOCUSES ON SELF |
| • <i>Examples:</i>
• The window must be open | • <i>Examples :</i>
• I need fresh air |

From positions to needs

- I need to have the jeep today
- We must not have tourists visiting our conservation sites
- Durrell must give us more money for our projects
- We must do more local conservation education
- Hunters must stop shooting fruit bats
- Government must become less beurocratic

From positions to needs

- Carl need's to stop picking up dead animals...*sometimes there just isn't another way of saying things!*

